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n recent years, knowledge management has referred to efforts to capture, store, and deploy knowledge using a combination of information technology and business processes. 1-3 More specifically, organizations aim to acquire knowledge from valued individuals and to analyze business activities to learn from successes and failures. Such

Currently, few organizations have a systematic process for capturing knowledge, as distinct from data. The authors illustrate how a large oil and gas service company uses knowledge-engineering processes to capture, store, and deploy drilling-optimization knowledge.

captured knowledge must then be made available throughout the organization in a timely manner.

In terms of technology, most current Iconwidede management activities rely on database and Internet systems. If movuledge is stored explicitly at all, it is typically in databases either as simple tables (for example, relational databases) or semistructured text (as in Lotus Notes). The use of sophisticated knowledge representation systems such as Classic, Loom, or G2 is rare. Also, few organizations have a systematic process for capturing knowledge, as distinct from capturing information. (See the "Current Practice" sidebar for a description of techniques.)

We believe that current knowledge management practice significantly under-utilizes knowledge-engineering technology, despite recent efforts to promote its use. 4 In this article, we focus on two knowledgeengineering processes:

 using knowledge acquisition processes to capture structured knowledge systematically and using knowledge representation technology to store the knowledge, preserving important relationships that are far richer than those possible in conventional databases.

To demonstrate the usefulness of these processes, we present a case study in which the drilling opti-

mization group of a large oil and gas service company uses knowledge-engineering practices to support the three facets of the knowledge management task:

- Knowledge capture—in the group's systematic knowledge acquisition process, a conceptual business model of the company guides case and rule capture.
- capture.
 Knowledge storage—The group uses a knowledge representation language to codify the structured knowledge in several knowledge bases, which together make up a knowledge repository.
- Knowledge deployment—Through standard Web browsers on the company intranet, group members can run the knowledge bases within a knowledge server. The server answers queries far-more complex than those possible with conventional database systems.

Applying knowledge engineering to knowledge management

In the 1990s, knowledge engineering emerged as a mature field, distinct from but closely related to software engineering. ** Annong its distinct aspects are a range of techniques for knowledge cilicitation and modeling, a collection of formalisms for representing knowledge, and a toolkit of mechanisms for implementing automated reasoning.

Here is an outline of the knowledge-engineering process: 3,6

- Requirements analysis. Identify the scope of the knowledge-based system, typically in terms of its expected competency (for example, the kinds of queries it will be able to answer).
- Queries I will be above to answery.

 Conceptual modeling. Based on the scope defined in step 1, create a glossary of terminology (concepts) for the application domain and define interrelationships between the terms of and constraints on their usage. An explicit conceptual model of this kind is commonly called an motology.
- 3. Knowledge base construction. Using the conceptual model or ontology from step 2 as a collection of knowledge containers (or sohemata), populate the knowledge base with instances of domain knowledge (often in the form of rules, facts, cases, or constraints).
- Operationalization and validation. Operationalize the knowledge base from step
 3 using automated reasoning mechanisms
 and validate its competence against the
 requirements from step 1. If satisfactory,
 release the system; otherwise, repeat steps
 1 through 4 until satisfactory.
- Refinement and maintenance. After delivery, the system continues to evolve as knowledge changes. Thus, steps 1 through 4 must be repeated throughout the life of the system.

Any knowledge management system that involves explicit knowledge representation is a menable to development using at least part of this process. In fast, it is always worth applying at least part of this process to any knowledge management activity that involves explicit knowledge representation. Here are severel examples, using the common knowledge management activities described in the "Current Practice" sidebur.

- Document management systems. As a minimum, apply step 1 at the outset to ensure competency criteria are defined. This ensures at least the selection of the right tool; it may reveal a need for a more structured approach.
- Discussion forums. As a minimum, apply steps 1 and 2 to ensure that the system's scope is well understood, and that each forum's organization effectively supports existing (or desired) communities of practice.

 Capability management systems. As above, apply steps 1 and 2 to define the metaknowledge that will serve as knowledge containers or schemata to capture workers' capabilities. Use step 3 to populate the CV database.

Lessons-learned knowledge base systems.
 Because these are knowledge-based systems, they should follow the entire five-stage process.

It is particularly important to employ knowledge-engineering techniques when an organization employs a range of knowledge management approaches. This is becoming common in larger organizations, which already use a multiplicity of information systems that into an intrans daes a multifineed knowledge management system as normal. For example, such a knowledge management system gright include a capability management system, discussion fortuns, a document management system, discussion fortuns, a document management system, discussion fortuns, a document management system, and several lessons-learned knowledge bases, in such cases, the key chall-

lenge becomes knowledge integration—linking the various sources at the knowledge-content level.

tent level. In this context, the organization can use the knowledge-engineering process to define an organizational knowledge model—a knowledge model—a knowledge model—a knowledge model—a knowledge model with the model and the thing the model and the thing can use hyperlinking, remote procedure calling, or any one of a host of distributed computing techniques.) Therefore, even when an organization embarks on its first, single-facet knowledge management project, it may well be worthwhile to follow steps I and 2 of the knowledge-engineering process to define an initial knowledge-engineering process to define an initial knowledge mans.

Case study: drilling optimization
Baker Hughes OASIS, an engineering services subsidiary company of Baker Hughes, provides drilling-process expertise in the oil and eas industry worldwide. In particular,

Corrent Practice

Most knowledge management activities combine business processes and information technology. As currently practiced, knowledge management includes several activities and technologies:

- Document management systems allow workers to find existing documents relevant to the task at hand. Essentially, these are multisource search and information-retrieval systems that the into an organization's intranet (and may extend to the public internet). These systems include several commercially available products, such as those made by Autronomy and Verity.
- Discussion forum systems promote knowledge dissemination within communities of practice. Workers subscribe to forum relevant to their interests, exchanging questions and answers, lessons learned, announcements, and industry gossip. Such systems are easily implementable with both freely available Web systylars and commercial products.
- Capability management systems allow an organization to "know who knows
 whate." Essentially, these are databases of suitably structured CVs or resumes, as
 such, they are implementable with off-the-shelf database software. The goal is
 to put people together by matching one person's need for expertise with
 another persons listed skills.
- Lassons-learned Knowledge base systems let workers tap into past experience, by storing that experience as structured case. These systems allows ophibiticated queries, typically supporting "fuzzy" retrieval of "similar" cases. Although simple systems can use just conventional database software, full functionality requires special-purpose, case-based reasoning of knowledge-based system software.

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Baker Hughes OASIS specializes in drilling performance optimization, which involves operformance optimization, which involves the distinct of the performance optimization and overcoming barriers to improved drilling performance. Drilling performance optimization engineers need a specialized set of skills, which they draw from mechanical engineering, geology, hypixis, and other disciplines. Because the field is relatively new, the community of the skilled optimization engineers is small, and those within Baker Hughes OASIS are disnersed worldwise.

For these reasons, drilling performance optimization represents an ideal application domain for knowledge management. Having recognized this in the early 1990s, Baker Hughes OASIS developed a multifaceted knowledge management approach, which currently includes the following system components:

- Drilling Performance Guidelines, a semistructured document base implemented in Lotus Notes/Domino;⁸
- OASIS University, an online training system for optimization engineers, also implemented in Lotus Notes/Domino;
- Drill Bit Advisor, a rule-based expert system implemented in LISP/CLOS using a custom graphical rule representation;⁹ and
 Drilling Knowledge Store, a technical
- Drilling Knowledge Store, a technical lessons-learned knowledge base.

All of these components are interlinked. For example, a conclusion (recommendation) made by the Drill Bit Advisor is commonly linked with a URL to a Drilling Performance Guideline in the Lous Notes/Domino system.

The Drilling Knowledge Store, one of the weeks components of this knowledge management strategy, is an open repository of case-based drilling knowledge, accessed through a Lotus Domino server. A structured search tool allows users to query the knowledge store for lessons learned in environments similar to a specified environment of interest. New knowledge forms promote easy entry of new cases, which the system submits to reviewers for audit and approval before making them available to other users. Links to the Drilling Performance Guidelines system avoid knowledge duplication and case undating and maintenance.

The Drilling Knowledge Store builds on a knowledge map developed using the standard knowledge-engineering process described earlier, and it incorporates a drilling knowledge repository, a case-base of opti-

mization engineers' documented experience. The drilling optimization group developed this case-base in collaboration with the University of Aberdeen, managing the work as a Teaching Company Scheme. The following sections detail its development stages.

Requirements analysis

The development team first conducted a scries of interviews with optimization engineers to explore the scope of the drilling knowledge repository. The key finding was that the system ought to be highly open. Because drilling optimization is relatively new, knowledge in the domain is evolving. As a result, the system would most likely have to cope with the following kinds of change:



- New concepts and relationships could be discovered in the future, so knowledge containers or schemata would have to be highly extensible.
- New cases would grow in proportion to the growth in the drilling optimization business, so instances would frequently be added
- Instances might be reclassified, especially as outdated knowledge is "decommissioned."

Conceptual modeling

Following the first round of interviewing, the development team drew up an initial glossary of terms. In an attempt to derive a set of concepts, the team analyzed the transcripts of the interviews using the PC-PACK4 knowledge acquisition software toolkit. However, it was not sufficiently flexible in dealing with concepts where the "defining" words were not adjacent in a piece of text or where they

were interspersed with words from other concepts. PC-PACK and similar textual mark-up systems allow the user to indicate only that single words correspond to concepts, attributes, and values. In practice, such entities are often defined by several words, and these are often defined by several words, and these are "a bus system that links all the suburks to the center and to each other" contains the concept comprehensive-city-bus-network, but it also contains parts of the concept city (suburb and conterly.

In view of this tool's limitations, the team used a manual concept-mapping approach instead, ¹⁰ which focused on defining concepts in two areas:

- concepts associated with the drilling environment, including extensive definitions of geological concepts (lading to the creation of an ontology for representing the rock formations that constitute a drilling task), and those associated with drilling itself (chiefly drill bits, fluids, and related apparatus); and
- knowledge management concepts that would allow the capture of useful instances of the optimization engineers' experience (most obviously, the concept of a case).

Early in the process, the team formalized these concepts to manage them within a software environment. They chose the Loom knowledge representation system11 and its associated Ontosaurus browser/editor because it had a number of advantages. First, Loom is one of the most flexible and least constraining knowledge representation systems available. In addition, Loom's operational mechanisms (chiefly the classification engine) allowed the knowledge-engineering team to test the conceptual model's integrity during its development. Finally, Ontosaurus provides a Web front end for Loom knowledge bases, allowing multiple users to inspect, query, and modify the knowledge hase on a network, using a standard Web browser.

Knowledge base construction

By the time the knowledge-engineering team had defined a reasonably complete conceptual model, they had already elicited several sample cases from the optimization engineers as a natural part of exploring the scope of the domain. When formalizing the conceptual model in Loom, the team took the opportunity to represent these cases using

Loom's knowledge containers. However, they used a distinct approach for systematic case acquisition.

First, they identified a small number of highperforming, expert optimization engineers. Then, tearn members conducted intensive, one-on-one knowledge exquisition campaigns with these individuals. Mindful of lessons learned from negative knowledge acquisition experiences during the heyday of expert systems in the 1980s, the tearn carefully designed these campaigns to ensure that the experts would contribute actively and nositively.

The team formalized the knowledge acquired from each campaign in Loom, but also wrote it up in a natural-language electronic document called a knowledge book, ¹² which the expert could check for accuracy and which was disseminated on CD-ROM throughout the company as an easily accessible, early result of the OASI Sprup's work.

Operationalization and validation

The knowledge base was opentionalized naturally by the choice of Loom as the representation language. The team performed validation of the represented knowledge at two levels—indirect validation using the knowledge books and direct validation using come in the come in direct mechanisms. Further indirect validation came through the development of drill bit selection rules using some of the case-based knowledge acquired in the knowledge acquired in the knowledge in the company of the case-based knowledge acquired in the variety of the control of the control

The drilling knowledge repository in Loom

Philosophically, we consider OASIS a knowledge storage and retrieval system rather than a knowledge-based system. This is because knowledge-based systems are strongly associated with tasks, such as decision support, automated decision-making, or training. But the task for which knowledge is to be used places a strong bias on the form of the knowledge. If a In this case, the implemented system had to be task-neutral: it was to serve purely as a repository for captured knowledge, without any risk of biasing the form and content of the knowledge toward a particular future usage.

Nevertheless, the system does have at its core a set of automatic deductive facilities (provided by Loom), which operate on the definitions given to the system by the knowledge modeler. However, these inferences

opentee at the conceptual-model level and not at any action level. Thus, actions are left to humans, and the system does not advise per se on any action the user should take. For example, the system can recognize instances and classify them appropriately with reference to the conceptual model, but this is purely for the purpose of retrieving those instances and bringing them to the user's attention

The Loom knowledge store has two main parts—a conceptual model and a database. (This is analogous to a database, with its schema and data parts.) The conceptual part of the knowledge base is defined using concepts. It includes binary concepts (known as roles) and unary concepts (known as concepts). The database is populated with



instances of these concepts.

The following sections give examples of the Loom constructs to illustrate the approach in concrete terms. Our intention is to explain the constructs so that a full understanding of the representation language is not necessary. (For readers unfamiliar with Loom or similar languages, Robert MacGregor and Romald J. Brachman and his sochleagues provide good introductions. 11-18)

Modeling constructs for drilling engineers' experience

Because the knowledge store is chiefly intended to capture experiential cases from drilling engineers, the most important concept is the case.

(defcancept CASE :is-primitive (:and (:exactly 1 formation-sequence) (:all decision OECISION) (:all abservation OBSERVATION)))

A case usually describes a drill bit run-a

continuous period of drilling with a single drill bit. So, if an optimization engineer experiences some bit run worthy of being recorded in the knowledge store, the engineer should include a representation of the rook formation sequence and the decisions made on how to drill that formation sequence, along with any associated observations. A decision can refer to a choice of drill bit, mud (drilling fluid), flow mite, and soon Allematively, the case need not refer to an actual drill bit run if the person entering it simply has an experience to share.

A decision has several different dimensions, including issues, actions, goals, an author, a spin, and reasoning. These dimensions provide a balance between structured knowledge and free text. The structured knowledge enables formal representation and therefore supports powerful searches; the free text supports semistructured knowledge.

(defrancept DECISION :is-primitive (rand (exceptly 1 action) (rat-mast 10 issue) (rat-mast 1 0 gool) (rat-mast 1 outhers-reasoning) (rat-mast 1 cumpanys-reasoning) (rat-mast 1 spini))

An issue is some informational context that the engineer considered when making the decision. The issues in the current knowledge base reflect quite strongly the best-practice drilling database (in Lotus Notes), as shown by the link roles in the following code. These can be filled with links to other media, including the Notes database itself, using URLs.

(defrancept ISSUE :is-primitive (:and KNOWLEDGE_MANAGEMENT_CONCEPT (:at-mest 1 symptoms-and-diagnasis-link)

(:at-mast 1 symptoms-and-diagnasis (:at-mast 1 description-link) (:at-mast 1 parameters-link)

(:at-mast 1 parameters-link) (:at-mast 1 diagnostic-information-link) (:at-mast 1 planning-actions-link)

(:at-most 1 planning-actions-link) (:at-most 1 aperating-practices-link) (:at-most 1 examples-link)))

An action is the real-world consequent the engineer performed as part of the decision; this includes both structured (categorical-autome) and free text (textual-autome) outcomes.

(defrancept ACTION :is-primitive (:and KNOWLEOGE_MANAGEMENT_CONCEPT (:at-mast 1 categorical-autcame) (:at-mast 1 textual-autcame))) The system captures two kinds of reasoning for a decision. The author's reasoning is a free-text field for explanations—for example, why an engineer chose a certain drill bit. This allows the storage of incomplete, inaccurate, and even incoherent explanations for actions. After all, the main reasoning or determinism for the action consists of the other structured information describing the circumstances for the action, such as the formation sequence. The company's reasoning field expresses the company's commonly agreed on beliefs for the decision in question.

Modeling constructs for the drilling environment

The system describes the dritting cnvironment chiefly in terms of conceptual rock sequences. The team achieved representations of these by defining an ontology of geological concepts, including constraints. For instance, if the user wishes to specify the depth or length of a particular section of lithology (a basic rock type-for example, sand or shale), that section must be represented as a formation. The superstructure larger than that is the formation sequence, which can bave one or more formations. Each formation can have one or more lithologies. A formation is the conceptual modeling granularity at which the users should represent any part of the wells they feel should have represented interval lengths and depths.

```
(defconcept FORMATION_SEQUENCE : is-primitive
(:ond ROCK_CONCEPT
(:ot-least ) [ormotion)))
```

(defconcept FORMATION :is-primitive (:ond ROCK_CONCEPT (:ot-leost 1 lithology)))

To allow users to represent and query formation sequences flexibly, the ontology defines several relations. For example, the relation comes-in-somewhere-ofter relates two formations, the first of which comes in somewhere after the other.

```
(defrelotion comes-in-somewhere-ofter 
:domoin FORMATION_SEQUENCE 
:ronge FORMATION 
:chorocteristics (:multiple-volued :dosed-world) 
:s (:soitisties (?formotion-x ?formotion-y) 
:rond
```

(FORMATION ?formotion-x) (FORMATION ?formotion-v) [or (comes-in-immedialely-ofter Yleomotion-y) (exists (Yleomotion-y) (exists (Yleomotion-y) (comedialely-ofter-oft

One important feature of lithologies is their hardness. While a lithology has, by definition, one rock type (such as shale), it can have more than one hardness. (For example, shale could consist of 100 meters of wery soft rock and 300 meters of soft rock.)



(defrelotion hordness :domoin LITHOLOGY :ronge HARONESS :chorocteristics (:closed-world :multiple-volued))

To support drill bit run modeling, the ontology includes a collection of functions that relate formation sequences, constituent lithologies, and accumulated hardness.

In addition to the generic geological concepts, the knowledge store includes representations of the concepts involved in drilling, such as *drill bit*.

(defconcept DRILL_BIT :is-primitive (:ond OOWN-HOLE_EQUIPMENT_CONCEPT (:exoctly 1 bit-gouge)))

Querying the knowledge store The retrieve function, which retrieves

instances from the knowledge base, provides an interface to Loom's deductive query facility. Formation sequence queries

are among the most sophisticated forms of query that users can issue to the knowledge store. The concepts likely to be of interest are individual formations and formation sequences. Two common queries are on an overall cumulative amount of a certain hardness of a particular lithology over a formation sequence and formations that have amounts of particular lithologies of a certain hardness.

The following example query looks for cases that have a formation sequence that has as constituents of its formation(s) at least 1,900 fect of very soft to soft shale (including all subtypes of shale).

```
(retrieve ?cose
  (:ond
     (CASE ?cose)
     (>= (sum (:collect ?lithology-omount-ft
       (:ond
         Cexists (?formotion-sequence ?formotion
             ?lithology ?hordness)
           (:ond
             (formation-sequence ?cose ?formation-
               sequence)
              (formation ?formation-sequence
                ?formotion)
              (lithology ?formation ?lithology)
              (lithology-hordness-omount-ft ?litholony
                ?hordness ?lithology-omount-ft)
                (VERY SOFT ?hordness)
                (SOFT ?hordness))
              (SHALE ?lithology)
              11111 1900111
```

Users typically also want to look for cases in which engineers achieved specific goals or outcomes. The following example query retrieves cases that have a drill bit decision in which one of its goals was good ROP (rate of penetration) with good bit cleaning.

```
(retrieve ?rose
(cond
(COSE ?rose)
(swists (?decision)
(decision ?rose ?decision)
(BRILLEI P_AMBNING_OECSION ?decision)
(god ?decision
GOOO 800 WINI GOOO BIT_CLEANING))))
```

It is worth emphasizing how the Loom representation supports querying. First, the classification engine automatically associates new concepts (including new cases) with super- and subconcepts. This means that a query for a subconcept will automatically find all superconcepts. This also means that, by using the Ontosaurus concept browser, a user can quickly find subconcepts related to the result of a query. Second, the patternmatching mechanism, combined with the way Loom represents drilling sequences, means that the system easily accommodates partial matches. A user need only specify discontinuous fragments of a formation sequence, for example, to retrieve useful cases of drilling wells including those sequence fragments.

Adding to the knowledge store

As we described earlier, the knowledge store comprises a conceptual and a database part. We consider the conceptual part stable and expect that knowledge will rarely need to be added or modified. However, additions to the database part will surely be regular. The Loom operations used to update the database part of the knowledge base are tell and about: tell is used to assert propositions and facts about the world or domain; obout references the instance to which those propositions refer. The following example shows how a user might enter a case instance. This example case has one formation sequence name and zero or more decisions and observations.

(tell (:obout Cose-Nome CASE (formotion-sequence Formotion-Sequence-Nome) (decision Decision-Nome)

(observotion Observotion-Nome))) Current status and future plans

The Loom Drilling Knowledge Repository currently contains 1,200 concepts and 240 relations, with further expansion planned. The knowledge store is accessible on the company's intranet using a standard Web browser through the Ontosaurus system (see Figure 1).

The use of Loom has facilitated great flexibility in the modeling process allowing the motology to grow naturally over the first two years of the project. Attempting to model a comparable richness of interrelationships in a relational database, for example, would have been extremely difficult and more time-consuming, and it would doubtless have involved many more modifications to the schemas.

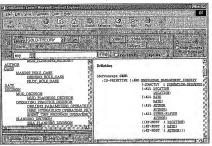


Figure 1. Loom Drilling Knowledge Repository screenshot.



Figure 2. Lotus Notes/Domino drilling knowledge store screenshot.

Nevertheless, although it is relatively straightforward to browse the case base and ontology using Ontosaurus, the current system has several significant problems:

- It is difficult to issue complex queries to the Loom knowledge store through the Ontosaurus interface because Ontosaurus provides direct support only for simple queries (retrieve cases with matching simple role values).
- It is hard to add new eases because these require the user to have knowledge of Loom syntax, an unrealistic expectation for optimization engineers.
- Multiuser access (basic locking and restricted concurrent access) is limited.

In addition to these issues, the team wanted the drilling knowledge repository to have a familiar interface, preferably that of the existing systems implemented using Lotus Notes/Domino. At the same time, the team wanted to link the knowledge represented in the Loom repository with information and knowledge relating to the performance optimization projects that yielded the stored knowledge. Thus, the team went with an interim solution, partially incorporating the Loom knowledge map and eases into a Lotus Notes/Domino database of projectrelated knowledge, to provide structure for technical lessons learned on each project. Figure 2 is a screenshot of the ported system. The immediate benefits of this included

able for knowledge verification and integrity checking.

In doing this work, we detected two weaknesses in current knowledge-engineering techniques and technology, First, as we noted, PC-PACK and other textual mark-up systems do not cope adequately with concepts defined by several nonadjacent words. Thus, we have identified the need for a more flexible tool. Second, it is very difficult to integrate expressive reasoning tools such as Loom with intranet knowledge management environments such as Lotus Notes/Domino. It seems reasonable to conclude, therefore, that while knowledgeengineering processes are ready to bring significant benefits to knowledge management projects, the knowledge-engineering toolbox needs some improvement.

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